

## AN IMPORTANT UPDATE ....

### Shri Brijesh Dixit assumes charge as Managing Director, REIL



We have successfully closed the final quarter of the 2024-25 financial year with good order inflows in the Renewable Energy and Information Technology sectors, bringing our total order bookings for the year to an all-time high.

In the last quarter, the Company also made a notable presence at a national dairy event, reinforcing its visibility and engagement across the country.

Beyond our core business, REIL remained committed to supporting activities aligned with the various Government's national missions. Our employees were recognized and awarded for their enthusiastic participation in various events.

I extend my sincere gratitude to all our stakeholders, especially our dedicated employees, for their unwavering support throughout FY 2024-25. We look forward to your continued patronage in FY 2025-26.

Wishing everyone great success in all future endeavours.

#### Gist of the Activities:

- Assuming the charge of MD
- Business Highlights
- Participations
- Staff activities



Shri Brijesh Dixit,  
MD REIL



Shri Brijesh Dixit, MD REIL being welcomed on assumption of charge

Shri Brijesh Dixit has taken over as the **Managing Director of Rajasthan Electronics & Instruments Limited (REIL), Jaipur**, on 30<sup>th</sup> April 2025 in accordance with the appointment order issued by the **Ministry of Heavy Industries, Government of India**.

Shri Dixit, a graduate and post graduate from IIT Kanpur, has served with Indian Railways at various leadership positions for almost three decades. He possesses domain knowledge of most of the aspects of the working of the Indian Railways and industries which supply goods and services or are in some way connected with the Railways. Prior to this role, he was serving on Eastern Railway, Kolkata as well as in National High Speed Rail Corporation Limited (Bullet Train Project). He has extensive experience of international contracting and project execution.

Shri Dixit was one amongst the three candidates selected from India for the coveted Fulbright Hubert H. Humphrey Fellowship of the government of the United States of America. He studied Technology Policy and Management at the Massachusetts Institute of Technology (MIT), USA. He has authored a book on matters related to the workings of Nature and Science using a poetic format.

Addressing the officials after taking over as MD of the Company, Shri Dixit emphasized the importance of teamwork and working collectively in achieving the Company's objectives and secure sustained growth.

On this occasion, officials, employees, and representatives of the REIL Workers' Union extended their congratulations and best wishes to him on taking over as the Managing Director of REIL.

## Business Highlights

The total order booking for the FY 2024-25 reached an all-time high in REIL's history, amounting to ₹360.69 crore. The unaudited turnover for the year stood at ₹162.31 crore.

## Dairy Electronics

During the quarter, the Company secured significant orders in the Dairy Sector for AMCU, ADPMCU, EMT, Milk Analyzer, BMC Data Logger, and EMAT Advance from various milk cooperatives across the country.

REIL continues to build trust among milk producers through its Automatic Milk Collection System (AMCU), which offers numerous benefits such as increased efficiency, reduced human errors, accurate data recording, and transparent payment processes. These advantages contribute to improved productivity and profitability, support multi-tasking, and streamline overall milk procurement operations.

During the quarter, the Company has received purchase orders of 164 AMCUs from Eastern, Northern, Western & Southern Regions.

Orders for 225 Data Processor Milk Collection Units (DPMCU) which digitizes the milk collection process allowing for real-time data management and analysis, and simplifies the process of calculating payments to farmers were also received from Rajasthan. Apart from this, regular orders for 77 Electronic Milk Testers, 412 Milk Analyzers, 112 BMC Data Loggers & 106 Advance Milk Adulteration Testers from various customers across the country were also received.



**Automatic Milk Collection System (AMCS) at Kheda Malikipur milk collection center under Jaipur jilla sahakari dudgh utpadak sangh limited, Jaipur.**

## Customer's Training Program

To ensure that our systems performs at an optimum output, it is necessary to train the users on regular basis. Accordingly, training to 929 regional workers and milk society secretaries from more than 300 villages was imparted during the quarter.

## Information Technology

The Company has received an order for the supply, installation, and commissioning of an on-campus cloud storage facility and HCI Server Setup for the Hon'ble High Court of Orissa, Cuttack. The project includes Hyperconverged infrastructure (HCI) Servers, Firewall, and Gigabit Switches, ensuring a robust, secure, and scalable IT infrastructure. This project shall help in the successful implementation of the High Court's ongoing digitization efforts, paperless initiatives, and the expansion of the e-Courts Project.

The Company received a work order from the Rajasthan State Food and Civil Supplies Corporation Limited (RSFCSC) for the upgradation of Point of Sale (PoS) machines at approximately 9,895 Fair Price Shops across Rajasthan. This project involves enhancing existing PoS devices to improve reliability, operational efficiency, and transparency within the Public Distribution System (PDS). The initiative aims to

deliver a more robust and user-friendly PoS infrastructure to support seamless service at the last mile.

In the ongoing project of Core Banking Solution for Rajasthan State Cooperative Bank, the order has been renewed for next 5 years for providing ATS/AMC and Help Desk services in 494 Branches across the State of Rajasthan, generating business value of approximately Rs. 4 Cr per year.

After successful completion of design, development, implementation, warranty support of six months and Annual Technical Support (ATS) for four years of the Integrated Online Web Based Application Software for the Directorate of Gopalan, Rajasthan, work order of Annual Technical Support (ATS) for the fifth year has also been awarded to REIL.

Following the Letter of Award (LOA) received from the Rajasthan Staff Selection Board (RSSB) for providing impersonation control through IRIS/Face/Fingerprint biometric capturing, CCTV surveillance (with or without Web Casting), frisking, and videography services during examinations across Rajasthan, the Company enrolled 1.18 lakh candidates during the quarter, wherein all services were successfully delivered at various examination centres in Jaipur, Ajmer and Kota.



**Various services delivered at various examination centres during an examination conducted by RSSB in Rajasthan on 12.04.2025**

Apart from this, regular support and services were provided to State Election Commission, Rajasthan during the by-election of Panchayat Raj / Urban Local Bodies (ULB) held in January 2025 and February 2025. The IT team also consistently provided support services for various applications developed to streamline internal operations at REIL.

## Renewable Energy

REIL has received & executed projects for various CPSEs & departments of different states i.e. JAKEDA, RREC, Guyana Energy Agency, Power Grid Energy Services Limited (PESL), Jaipur Zila Dugdh Utpadak Sahkari Sangh Limited (Jaipur Dairy), Rajasthan High Court, SEWA-THDC, PHED Rajasthan, Forest Department, MPLAD, Rajasthan State Text Book Board, HCM RIPA etc.

REIL successfully concluded an export order from Guyana Energy

Agency (GEA) by supplying the balance 946 nos. SPV home energy systems & 721 nos. solar charge controllers against the repeat order received from GEA for deployment at hinterland communities of the Republic of Guyana.

Towards bringing energy sustainability in milk dairies, REIL received a prestigious order from Jaipur Zila Dugdh Utpadak Sahkari Sangh Limited (Jaipur Dairy) for a cumulative 8 MW capacity of SPV Power Plants to be installed at 894 BMCs across Jaipur. The order has been secured after a 15-year hiatus, made possible by renewed dialogue and the restoration of trust with the customer. Against this order, REIL has executed a cumulative of 2.13 MW SPV Power Plants at 210 BMCs of Jaipur Dairy during the quarter.

The Company received orders from POWERGRID Grid Energy Services Limited (PESL) for installation of 1MW grid connected

SPV power plants each at its Northern, Western & Southern regions for various buildings/substations.

Under the Hybrid Annuity Model (HAM) of Rajasthan Renewable Energy Corporation Limited (RRECL), the Company received another order for a cumulative 25 MW SPV power plants at various Government buildings in Jodhpur in addition to an order received earlier for Survey, Design, Supply, Installation & Commissioning with 25 years O&M of grid-connected SPV power plants at various Government buildings in the districts of Pali, Banswara and Pratapgarh.

REIL has received and executed an order from Rajasthan High Court for supply, installation, and commissioning of a cumulative of 245 kW grid connected SPV power plants & a cumulative of 290 kW off-grid SPV power plants at various court complexes in Rajasthan.



**Grid-connected SPV power plant installed at Government college in J&K**



**SPV LED SLS installed at Shopian, J&K**



**5 kW off-grid SPV power plant at Chhitorgarh court**

Against the orders received from Jammu & Kashmir Energy Development Agency (JAKEDA) for SPV grid connected power plants and SPV street lighting systems, the Company has executed cumulative 2.97 MW grid connected SPV power plants at various Government buildings and deployed 1183 SPV LED street lighting systems at various strategic locations in J&K during the quarter.

REIL also executed orders in Rajasthan received from various departments viz. Public Health

Engineering Department (PHED), Forest Department, and Members of Parliament Local Area Development Scheme (MPLAD), Dausa, for the supply and installation of 133 HP SPV water pumping systems, 2 solar off-grid systems, 5 SPV LED street lighting systems, and a 10 kW grid-connected SPV power plant.

In line with the CSR initiative of THDC (India) Limited for the installation of 1086 SPV LED based street lighting systems (SLS), REIL has deployed the balance 176 systems during the quarter.

## New Projects

In the ongoing project for Geospatial Drone Survey and Development, Implementation & Maintenance of Enterprise Geospatial Solution for RIICO Industrial Areas (IAs), the Company successfully conducted training session of enterprise GIS application for RIICO employees after achievement of a major milestone i.e. go-live of Enterprise GIS application in the public domain.

## Participations

### 51<sup>st</sup> Indian Dairy Association (IDA) Conference during 06.03.2025 to 08.03.2025 at Patna



**Inauguration of REIL's stall by dignitaries**

**Dr. P. N. Sharma, MD REIL, team REIL and dignitaries at the stall**

The Company actively participated in the 51<sup>st</sup> Indian Dairy Association (IDA) Conference held from 6<sup>th</sup> to 8<sup>th</sup> March 2025 in Patna by showcasing its products/solutions in the dairy sector. The REIL stall was inaugurated by Ms. Alka Upadhyaya, Secretary of Animal Husbandry and Dairying (AHD), Government of India, along with Ms. Varsha Joshi, Additional Secretary, Department of Animal Husbandry & Dairying, GoI.

During the visit, the dignitaries were apprised of REIL's significant contributions in the field of dairy development, highlighting the Company's comprehensive and integrated solutions spanning the entire value chain from cattle to customer.

## स्टाफ गतिविधियां

### प्रशिक्षण

कम्पनी द्वारा कर्मचारियों के लिए कुल 22 प्रशिक्षण कार्य दिवस आयोजित किए गए। इस दौरान राजस्थान कर्मचारी चयन बोर्ड (आरएसएसबी) जयपुर द्वारा आयोजित प्रतियोगी परीक्षाओं के दौरान निगरानी और सहायक सेवाएं प्रदान करने के संबंध में प्रशिक्षण, 08 मार्च 2025 को अंतरराष्ट्रीय महिला दिवस के अवसर पर सभी महिलाओं और लड़कियों के लिए अधिकार समानता, सशक्तिकरण आधारित विषयवस्तु पर चर्चा आदि विषयों पर प्रशिक्षण सत्र का आयोजन किया गया।

### पदोन्नति

कम्पनी में दिनांक 01 जनवरी 2025 को 1 पदोन्नति दी गई जिसका विवरण निम्न प्रकार से है:—

- **श्रीमती रिमझिम शर्मा** – उप प्रबन्धक के पद पर

*कम्पनी इन्हें बधाई एवं इनके करियर में निरंतर सफलताओं के लिए शुभकामनाएं देती है।*

### सेवानिवृत्ति

श्री आर. एस. रावत, वरिष्ठ मुख्य संचालक, संदर्भ संख्या—66, दिनांक 28 फरवरी 2025 को कम्पनी की सेवा से सेवानिवृत्त हुए। लगभग 41 वर्षों तक उन्होंने कम्पनी में ईमानदारी, लगन तथा मेहनत से कार्य किया व कम्पनी के विकास में अपना महत्वपूर्ण योगदान दिया।

श्री बी. के. पारीक, अभियंता, संदर्भ संख्या—48, दिनांक 31 मार्च 2025 को कम्पनी की सेवा से सेवानिवृत्त हुए। लगभग 41 वर्षों तक उन्होंने कम्पनी में ईमानदारी, लगन तथा मेहनत से कार्य किया व कम्पनी के विकास में अपना महत्वपूर्ण योगदान दिया।

*कम्पनी उपरोक्त सभी सेवानिवृत्त कर्मचारियों को खुशहाल, स्वस्थ और समृद्ध जीवन के लिए शुभकामनाएं देती है।*

## टीबी उन्मूलन और 100 दिवसीय अभियान का आयोजन

टीबी उन्मूलन और 100 दिवसीय अभियान के तहत भारी उद्योग मंत्रालय भारत सरकार के दिशा निर्देशानुसार दिनांक 31.01.2025 को सभी अधिकारीगणों/कर्मचारीगणों को टीबी उन्मूलन के उपलक्ष्य में आयोजित कार्यक्रम में शपथ दिलवाई गई।



**टीबी उन्मूलन के उपलक्ष्य में आयोजित शपथ कार्यक्रम में उपस्थित कर्मचारीगण**

### संयुक्त क्षेत्रीय राजभाषा सम्मेलन

राजभाषा विभाग, गृह मंत्रालय, भारत सरकार द्वारा उत्तर-I, उत्तर-II तथा मध्य एवं पश्चिम क्षेत्रों के 'संयुक्त क्षेत्रीय राजभाषा सम्मेलन एवं पुरस्कार वितरण समारोह' का आयोजन सोमवार, दिनांक 17 फरवरी 2025 को जेईसीसी (Jaipur Exhibition & Convention Center) सीतापुरा जयपुर, राजस्थान में किया गया था। इस समारोह में कंपनी के प्रबंध निदेशक, वरिष्ठ अधिकारियों और हिन्दी से जुड़े अधिकारियों और कर्मचारियों की ओर से प्रतिभागिता सुनिश्चित की गयी थी।

### अंतरराष्ट्रीय महिला दिवस का आयोजन

50वें "अंतरराष्ट्रीय महिला दिवस" के इस अवसर पर कंपनी में "सभी महिलाओं और लड़कियों के लिए अधिकार, समानता, सशक्तिकरण" (For All Women and Girls : Rights Equality Empowerment) आधारित विषयवस्तु पर परस्पर संवाद (Interactive) सत्र का आयोजन किया गया।



**"अंतरराष्ट्रीय महिला दिवस" के अवसर पर संवाद सत्र के दौरान महिला कर्मचारीगण**

अति. महाप्रबंधक (का. एवं औ.सं.) द्वारा महिला कर्मचारियों के साथ एक संवाद आयोजित किया गया जिसमें कार्यस्थल या उसके आसपास आने वाली किसी भी चुनौती पर चर्चा की गई तथा खुली बातचीत और सुझावों को प्रोत्साहित किया गया।

प्रबंध निदेशक द्वारा महिला कर्मचारियों के साथ एक विशेष संवाद सत्र भी आयोजित किया गया, जिसमें सभी को अपने विचार व्यक्त करने का अवसर दिया गया और सभी को बेहतर प्रदर्शन के लिए प्रोत्साहित किया गया, साथ ही सभी के लिए समान अवसर सुनिश्चित करने पर विशेष ध्यान दिया गया।

### गणतन्त्र दिवस समारोह

कम्पनी परिसर में 26 जनवरी 2025 को गणतन्त्र दिवस समारोह का आयोजन किया गया जिसमें कर्मचारियों व उनके परिवार के सदस्यों ने उत्साहपूर्वक भाग लिया। इस अवसर पर प्रबन्ध निदेशक, डॉ. पी. एन. शर्मा द्वारा कम्पनी परिसर में राष्ट्रीय ध्वज फहराया गया।

वर्ष 2024-25 में स्वच्छता पखवाड़ा, हिन्दी पखवाड़ा व कार्यस्थल पर यौन उत्पीड़न निवारण सप्ताह कार्यक्रम के आयोजन के अवसर पर आयोजित की गई विभिन्न प्रतियोगिताओं के विजेताओं को इस अवसर पर प्रबंध निदेशक द्वारा पारितोषिक देकर सम्मानित किया गया।

**1. स्वच्छता पखवाड़ा दिनांक (16.08.2024 से 31.08.2024) तक**

**1.1 नारा प्रतियोगिता दिनांक 31.08.2024**

- **प्रथम पुरस्कार** – श्री हरीश यादव, वरिष्ठ अभियंता (नवीन परियोजना)

## गणतन्त्र दिवस समारोह दौरान विभिन्न गतिविधियों की झलकियां



खेल मैदान का विनिर्माण-पूर्व और पश्चात की तस्वीरें

डॉ. पी. एन. शर्मा अन्य कर्मचारियों के साथ खेल के मैदान में

- **द्वितीय पुरस्कार** - सुश्री उमा भण्डारी, प्रशिक्षु, (का. एवं औ.सं.)
- **तृतीय पुरस्कार** - श्री बलवीर सिंह राजपूत, सहायक अधिकारी, (का. एवं औ.सं.)
- 2. **हिन्दी पखवाड़ा दिनांक ( 01.09.2024 से 14.09.2024 ) तक**
- 2.1 **हिन्दी गद्यांश सुधार प्रतियोगिता दिनांक 09.09.2024**
- **प्रथम पुरस्कार** - श्रीमती वंदना मीना, वरिष्ठ अभियंता, (सूचना प्रौद्योगिकी)
- **द्वितीय पुरस्कार** - सुश्री उमा भण्डारी, प्रशिक्षु, (का. एवं औ.सं.)
- **तृतीय पुरस्कार** - श्री इमरान खान, वरिष्ठ संगणक संचालक (अक्षय ऊर्जा)
- 2.2 **हिन्दी निबन्ध प्रतियोगिता दिनांक 14.09.2024**
- **प्रथम पुरस्कार** - श्री ललित कुमार बंसल, उप प्रबन्धक, (सूचना प्रौद्योगिकी)
- **द्वितीय पुरस्कार** - श्री पुरषोत्तम कौशिक, कार्यालय अधीक्षक, (प्रबन्ध

निदेशक कार्यालय)

- **तृतीय पुरस्कार** - श्री हरीश यादव, वरिष्ठ अभियंता (नवीन परियोजना) संदर्भ संख्या
- 3. **कार्यस्थल पर यौन उत्पीड़न निवारण सप्ताह दिनांक 03.12.2024 से 09.12.2024 तक**
- 3.1 **महिला सुरक्षा एवं संरक्षण पर "नारा लेखन प्रतियोगिता" दिनांक 09.12.2024**
- 1. **प्रथम पुरस्कार** - श्रीमती वंदना मीना, वरिष्ठ अभियंता, (सूचना प्रौद्योगिकी)
- 2. **द्वितीय पुरस्कार** - श्री पुरषोत्तम कौशिक, कार्यालय अधीक्षक, (प्रबन्ध निदेशक कार्यालय)
- 3. **तृतीय पुरस्कार** - सुश्री उमा भण्डारी, प्रशिक्षु, (का. एवं औ.सं.)
- 3.2 **महिला सुरक्षा एवं संरक्षण पर प्रश्नोत्तरी प्रतियोगिता दिनांक 09.12.2024**
- 1. **प्रथम पुरस्कार** - श्री दिनेश कुमार,

- उप प्रबंधक (अनुसंधान एवं विकास)
- 2. **द्वितीय पुरस्कार** - श्री प्रेम शंकर सालवी, अधिकारी (सामग्री प्रबंधन - उत्पादन, पीपीसी एंड स्टोर)
- 3. **तृतीय पुरस्कार** - श्री विनय जैन, वरिष्ठ अभियंता, (डेयरी आईटी)
- 4. **तृतीय पुरस्कार** - सुश्री उमा भण्डारी, प्रशिक्षु, (का. एवं औ.सं.)

### खेल मैदान का विनिर्माण

कंपनी में कर्मचारियों के स्वास्थ्य एवं कल्याण को ध्यान में रखते हुए, विभिन्न प्रकार के खेलों के आयोजन हेतु कंपनी परिसर में एक खेल का मैदान बनाया गया है, जिसका औपचारिक उद्घाटन प्रबंध निदेशक, डॉ. पी. एन. शर्मा द्वारा 30 मार्च 2025 को किया गया। उल्लेखनीय है कि यह पहल विशेष अभियान 4.0 के अनुरूप भी है जिसके तहत मैदान को साफ करके लगभग 45000 वर्ग फीट का क्षेत्र बनाया गया है, जिसमें पहले अवांछित पौधे थे।

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